



# North Central Region

Center for FSMA Training, Extension  
and Technical Assistance

## FSMA Produce Safety Rule (PSR) Exemption Worksheet

All farms must be able to document that they comply with the requirements for an exemption under 112.4(a) (total exemption) or 112.5 (Qualified Exemption). In cases where a farm was not selling produce for the last three years, or didn't previously keep records, the farm should estimate average sales for the current year (if a new operation) or estimate average sales for the 1 - 3 most recent years of operation.

Full Exemption average = \$30,509 in TOTAL PRODUCE sold Qualified Exemption average = \$610,182 in ALL FOOD sold	2020	2021	2022	Average of the three years	I have docs ✓
Total Gross Sales ( <input type="checkbox"/> Actual or <input type="checkbox"/> Estimated)					

**NOTE:** If claiming a processing exemption for some or all of your produce under 112.2(b)(1), certain disclosures (112.2(b)(2)) are required for that produce. All covered produce that is not sold for processing is still subject to the PSR.

Sales to qualified end user market channels	2020	2021	2022	Average of the three years	I have docs ✓
Restaurant and retail sales within 275 miles of your production area (farm)					
Other direct to consumer sales in any location, including farmers market, farm stands and internet					
<b>Total dollar amount of Qualified End User sales.</b>					
Total dollar amount of sales to venues not considered Qualified End Users					

**NOTE:** Current exemption thresholds adjusted for inflation in 2023 are \$30,509 for full and \$610,182 for Qualified Exemptions.

Be sure to include documentation to back up your claim for exemption. Documentation can take the form of sales receipts with location of sale, IRS Schedule F, any other invoices that show who bought the produce.

I have conducted a review of my annual average sales of produce or food and market channels, as appropriate, and determined that I meet the criteria for a total or qualified exemption under the PSR.

\_\_\_\_\_  
Signature of Assessor

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Date

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